



CONFÉDÉRATION EUROPÉENNE DE VOLLEYBALL

**2019 & 2020 CEV BEACH VOLLEYBALL
EUROPEAN CHAMPIONSHIPS**

CANDIDATURE APPLICATION GUIDELINE



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Dear members of the European Volleyball family,

I am delighted to share with you this document, which we have designed and produced specifically to help you prepare your application to host the 2019 or 2020 CEV Beach Volleyball European Championship Final.

As you know, the European Championship is the real Beach Volleyball flagship event included in the CEV portfolio, a real Beach Volleyball party which takes place every year and helps us crown Europe's 'Kings and Queens of the Beach'.

The CEV Leadership have decided to re-shape the application process in order to make sure it follows the key principles of transparency, accuracy, simplicity and reliability.

Furthermore, no organising fee is applied, while we would like to see you investing this money into the event for the promotion of our beloved sport all across Europe.

While preparing your application, we encourage you to work closely with your respective political authorities in order to make sure your application is fully supported by such important stakeholders. By doing so, your project and vision can have a lasting legacy on the promotion and development of Beach Volleyball in your respective countries.

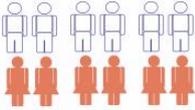
The staff of the CEV office is at your disposal to guide you and further assist you whenever needed

As we look forward to receiving your applications, let us work together to deliver the Beach Volleyball essence that will mesmerise thousands of fans and raise the popularity of the game to the next level!

Sincerely yours,

Aleksandar BORIČIĆ
CEV President

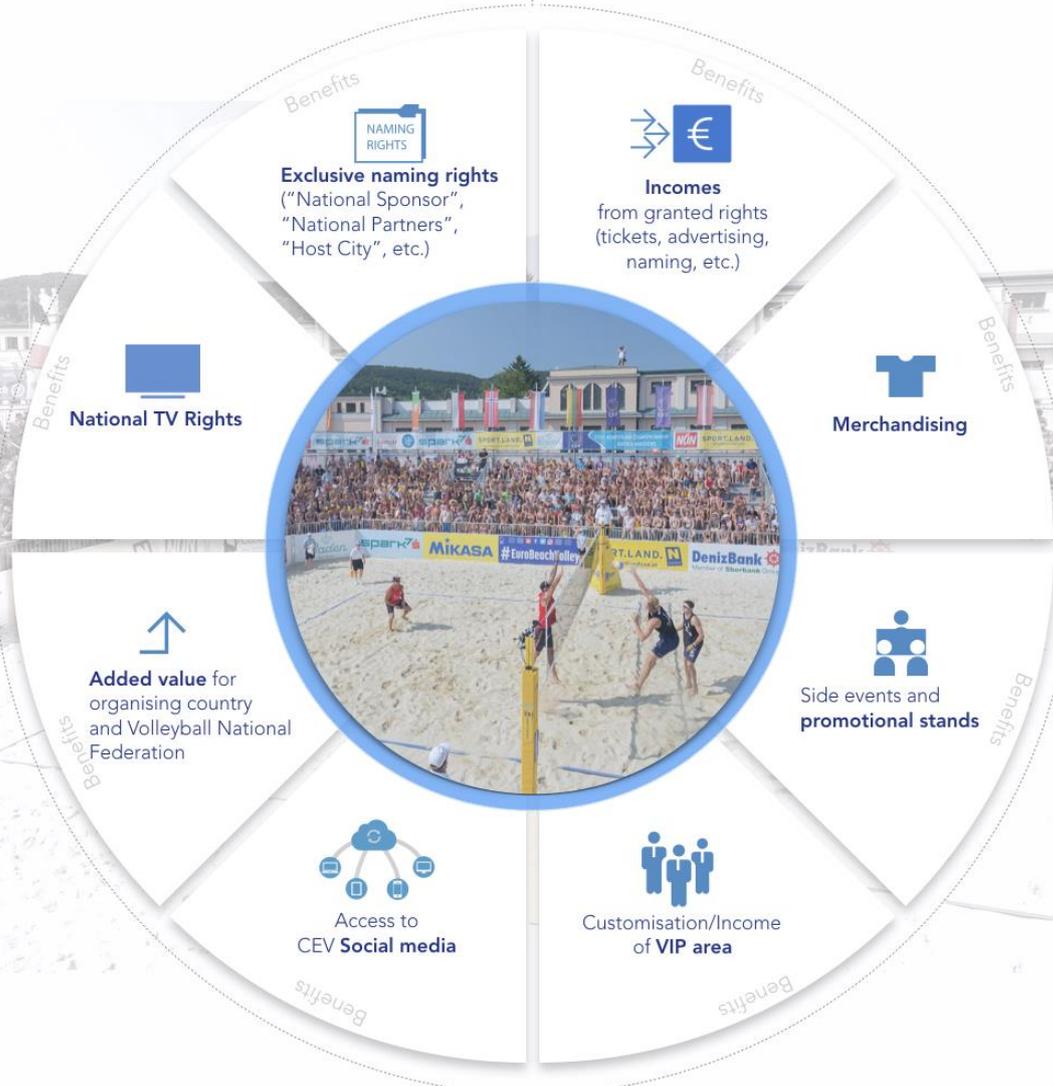
CEV BEACH VOLLEYBALL EUROPEAN CHAMPIONSHIP FINAL

32 TEAMS 
PER GENDER

MINIMUM **5** COMPETITION DAYS 

AVAILABLE FOR
MULTIPLE
VENUES/CITIES

UP TO **144** MATCHES
PER GENDER



TV Broadcasting Time:

309 HOURS

IN 66 COUNTRIES

All Broadcast Cumulative Audience

3,13 MIL VIEWERS

5 DAYS

Internet Broadcast

98 684 UNIQUE CLIENTS

Social media reaches

OVER 1 MILLION SOCIAL MEDIA IMPRESSIONS

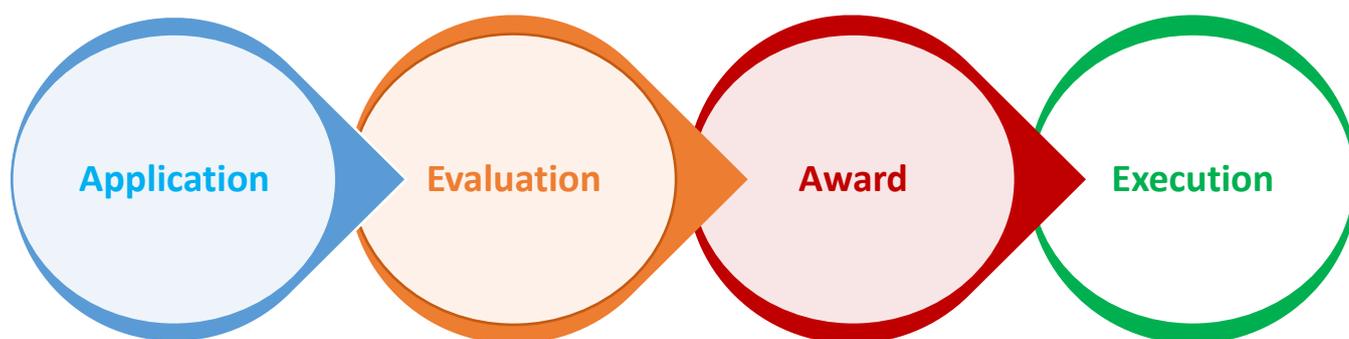


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THE APPOINTMENT PROCESS

Appointment of the Organiser



Step 1: Application

The CEV invites National Federations to apply for the organisation until the **30th November 2017 for the 2019 edition** and **30th June 2018 for the 2020 edition**.

Please note that CEV waives the organisational fee towards the organiser, while strongly expecting that such amount would be invested back to promote the event as well as to further raise of the promotion of the competition all across Europe.

Any application shall be presented in English as follows:

- According to the structure set below by the CEV,
- Answers to questions shall be factual, accurate and precise,
- One paper version with handwritten signatures and one digital version have to be delivered to the CEV office before stated deadline.

The Application shall only be considered as valid in case all requested documents are included, namely the Candidature Commitment, the BV-A Application form with all its enclosures, which are available in the download section of the CEV Website

The Candidature application requires National Federations to obtain authorisations and guarantees from third parties.

Each Applicant shall appoint one individual as main contact for the CEV, during the entire process.

Any persons involved in the process shall act in accordance with the principles mentioned in the CEV and FIVB Disciplinary Regulations.



The Candidature process is based on respect, fairness and honesty. Comparison with other candidates is not accepted.

Any graphics, mottos and other items as such developed by the candidate are under the ownership of the CEV.

The submission of the candidature application is an acceptance to comply with the CEV requirements and regulations for the organisation of the CEV competition.

Requests for additional assistance regarding the application can be addressed to: beach@cev.lu.

Step 2: Evaluation

The CEV evaluates the applications based on the documentation provided as well as the experience with previous organisations in the respective country.

The CEV may invite an Applicant during the process to present its application before the CEV bodies.

The CEV may also inspect the sites proposed for the competition.

Step 3: Award

The CEV appoints the Organiser at the end of the evaluation process.

If appointed by the CEV, the candidate will automatically become the organiser of the respective CEV competition.

Public announcement of the appointed Organisers will be made together with the CEV at a mutually agreed time.

Timetable of actions (Event's Master Plan) will be communicated to the Organisers.

Step 4: Execution

The Organiser and the CEV work together throughout the implementation process in order to deliver a great and remarkable event for all involved stakeholders.

The CEV Beach Volleyball European Championship Final will be prepared following various site visits, meetings, test event(s) and further cooperation.

THE APPLICANT AND REQUIRED INFORMATION

Application requirements

The present part aims to support each Applicant to identify key organising aspects by asking important questions, which should be considered before submitting the application.

Furthermore, it aims to provide the CEV with the information necessary to properly evaluate each application and appoint the Organiser.

The present part does not aim to repeat the requirements of the CEV competition, which are mentioned in the CEV Beach Volleyball Competitions Regulations and Guidelines.

The following symbols are used in this part:

 means "expectations from the CEV".

 means "questions to be answered".

 means "documents to be provided".

Chapter 1 The Organiser

With this chapter, we would like to know more about you and your partners.

1. CONCEPT

- 🎯 Present a clear vision and objectives stressing your motivation for application.
- 🎯 Outline the sportive, social and economic stakes related to your application.
- 🎯 Provide a brief explanation about how you intend to use the event to further develop the sport in your country and how it could contribute to the promotion of Beach Volleyball across Europe.
- 🎯 A clear, brief, practical and realistic description of the application.
- 📄 A one-page statement (vision, legacy, objectives, strengths and weaknesses, challenges and opportunities, etc.).

2. SUPPORT

- 🎯 Binding support from institutions, sponsors and other partners on national, regional and local level, which are involved in your application.
- ? How important is the organisation of the CEV competition for the public authorities, private sector and citizens?
- ? What will the public authorities, private sector and citizens provide you with to support the organisation of the CEV competition?
- ? How do you plan to prevent negative influence in terms of support to the organisation of the CEV competition due to possible political changes in the public authorities?
- 📄 Letters of support with one or more of the following information:
 - a. Political support,
 - b. Financial support,
 - c. Human resources support,
 - d. Equipment / infrastructural support,
 - e. Advisory support,
 - f. Competition venue,
 - g. National Broadcaster,
 - h. Other.

3. MARKETING

- 🎯 This point seeks to present a successful marketing program in order to attract sponsors and partners.
- 🎯 A strategy regarding the concept and pricing, if ticketing is applied, for the CEV competition.
- ? Who are your potential sponsors?
- ? Have you considered the CEV Package listed in the Candidature Commitment?
- 📄 Enclose a description of the marketing structure and deliverables between the different sponsors, suppliers and partners.
- 📄 Provide a marketing plan including targets, strategies and financial terms.

4. FINANCE

-  Provide a detailed draft budget covering the entire organisation including all anticipated expenses and incomes related to the organisation of the CEV competition.
- ? Have you considered all the potential expenses related to the organisation of the CEV competition?
- ? Have you established the budget based on previous event experience, mainly of the CEV competitions?
- ? Have you foreseen a percentage of the budget for unforeseen events?
-  A Budget Template is attached to this document and may be used to assist you to identify the key financial elements.

5. MANAGEMENT TEAM & WORKFORCE

-  An already set-up, experienced, structured, complete and skilled management team is essential for the proper event delivery.
- ? Do you use the services of an external company? If yes, for which area?
-  An organisation chart with names, titles, functions and hierarchy.

Crucial roles / function areas that have to be specified in the Candidature application:

- | | |
|-------------------------|---------------------------|
| a. Tournament Director, | c. Communication & Media, |
| b. NF Delegate, | d. Marketing & Promotion. |

Function areas for roles that can be specified at later stage of the organisational process:

- | | |
|--------------------------------|---------------------------|
| e. Administration, | j. Security Manager, |
| f. Competition, | k. Medical & Anti-doping, |
| g. Finance, | l. Technical, |
| h. Accommodation and Catering, | m. Refereeing, |
| i. Transport, | n. Others. |

6. COMMITMENT

-  A binding expression of intent to organise the CEV competition.
- ? Are there some legal requirements, which can make the organisation of the CEV competition difficult?
- ? Do you have all licences, authorisations, agreements to commit to organising the CEV competition?
-  The signed Candidature commitment attached in (in the Appendix).
-  Confirmation letter from the authority owning the area where the venues shall stand.

Chapter 2 The CEV Competition

With this chapter, we would like to know more about the staging of the CEV competition but also be informed about the sports related items, which would encourage you to apply.

7. EVENT CONDITIONS

- 🎯 The event is organised as a double gender event.
- 🎯 32 teams per gender to participate.
- 🎯 Prize money of the amount of minimum 100 000 EUR per gender.
- 📄 Prepare a schedule for the competition with final stages (quarterfinals, semi-finals, final) divided into the span of minimum three days.

8. DATE

- 🎯 Event lasting for minimum 5 days and not running at the same time as other international and national sports events. However, it may run in conjunction with another side event. The CEV offers calendar exclusivity among other CEV Beach Volleyball Events.
- ? What kind of side event could bring an added value to the organisation of the CEV competition?
- ? When do you propose to organise the CEV competition? (Please indicate at least 2 different periods).

9. HOST CITY(IES)

- 🎯 Host city(ies) with enough resources to support the CEV competition.
- ? What are the opportunities and challenges of the infrastructures of the Host city(ies)?
- ? Are there any new infrastructures needed?
- 📄 A brief description of the Host city(ies).

10. COMPETITION VENUE(S)

- 🎯 Stadium capacity - min. 2'500 seats including reserved seating for VIPs, players, officials, etc.
- 🎯 Minimum 4 competition courts + 1 warm-up court per gender
- ? Is there a major, historic and/or iconic venue / place for the CEV competition?
- 📄 Information about the Competition venue(s) (in scale venue layout, including all courts, the stadium and organisation areas, history of other major sports events, etc.).
- 📄 City map indicating the venue localisation in regards to the hotels.
- 📄 Enclose photos of the area(s).

Chapter 3 Promotion and Communication

With this chapter, we would like to know how you would promote the organisation of the CEV competition within your country as well as across Europe and make of this event a great moment as the CEV considers these items as very important.

11. BEACH VOLLEYBALL MARKET

- 🎯 An identification of the population interested in the CEV competition and their needs related to the latter.
- ? How do you plan to organise the CEV competition in order to fulfil the population needs?
- ? How do you plan to attract the youth?
- 📄 A communication plan (actions by customer segments, etc.).

12. PROMOTION AND MEDIA

- 🎯 Innovative promotion of the CEV competition.
- ? How are you planning to use social and digital media?
- ? How will you involve the Community (NFs, other sports associations, schools, etc.) to help with the promotion of the CEV competition?
- ? How will you cooperate with the Host City to implement throughout branding and overlay of the city?
- ? What tools and best practises will you use to attract and engage with people from all over Europe to visit the event?
- ? Will you establish any ticketing? What ticketing sales strategies and programs would you implement? (points of sales, pricing, timeframe) Do you consider VIP packages as well?
- 📄 A promotional plan (timeline, activities, channels of promotion, media, etc.).
- 📄 Outline how you will engage with the fans on regional, national and international level.

13. ENTERTAINMENT

- 🎯 Culturally rich program of side events, ceremonies and other entertainment providing an added value.
- 🎯 Creation of opportunities to increase engagement with the CEV competition.
- ? Are you aiming to use the services of a third company? If yes, which company is it?
- ? What are the fans expecting from the Beach Volleyball experience?
- 📄 Outline all plans that you have for sport presentation, in particularly the court entertainment before, during, and after the match (Announcer and Music DJ) and between matches and sets (spectator's involvement, dancers, cheerleaders and other performance acts)
- 📄 A list of potential side events (content, time frame, etc.) and description of the ceremonies (content, course, etc.).

14. TV AND BROADCASTING

- ③ Cooperation with the National Broadcaster in promotion of Beach Volleyball and the event.
- ③ Ensuring the obligations stated in the Candidature Commitment towards the CEV.
- ? What activities will be prepared to promote Beach Volleyball before, during and after the event in cooperation with the Host Broadcaster? (news, sport magazines, advertisements, etc.)
- ? Would you have any additional proposals or ideas how to make TV production more attractive for the fans?
- 📄 Potential Host Broadcaster Commitment.

Chapter 4 Impact

With this chapter, we would like to know the planned effects of the CEV competition for your Community and Beach Volleyball.

15. LEGACY

-  A long-lasting and creative heritage supporting the development of all forms of Beach Volleyball in the region.
- ? How can you use the staging of the CEV competition to further develop Beach Volleyball?
- ? What kind of direct social benefits can it bring to the Community?
-  A development activities plan (timeframe, targeted population, investment, goals, etc.).

16. SUSTAINABILITY

-  A "green" CEV competition, which helps saving costs and increases the positive perception of the event.
- ? What are your plans and potential obligations concerning environmental protection?
- ? What public or private companies can you contact for partnership or support?
-  An organisation environmental plan (initiatives, energy consumption, re-use of materials, waste management, water and paper use reduction, transportation, etc.).

17. MONITORING OF SUCCESS

-  An independent, objective and accurate evaluation system of the fulfilment of the objectives of the Applicant.
- ? How will you provide data demonstrating the success of the organisation?

Chapter 5 Infrastructures

With this chapter, we would like to know the infrastructures used for the teams, fans, Media, VIP, CEV officials; as well as the connection between the different infrastructures for these people.

18. ACCOMMODATION

- ③ Accommodation solutions for all price categories meeting the requirements in terms of location, hotel quality, room categories and numbers.
- ③ Catering provisions flexibility according to the competition timetable.
- ? Have you taken into consideration that additional team members may request accommodation packages?
- 📄 A list of selected hotels for teams, CEV officials, and Media with details (prices, kind of rooms, contact details, services, etc.).
- 📄 A guarantee from the hotels for teams, CEV officials concerning the rooms availability, their rates and services.

Note that each team shall consist of 2 athletes per gender, and all teams shall have the same level of accommodation.

19. TRANSPORTATION

- ③ Airport(s) for arrivals and departures with frequent international flights for all price categories.
- ③ Organisation of the transport from the airport to hotels and from hotels to the competition venues for teams, officials, and potentially accredited media, VIPs, etc. (e.g. distances, type of transport to be used, travel times, etc.).
- ? What low cost airlines fly to the airport(s) to allow the arrival of the general public?
- ? Have you considered that the same standard and type of transportation must be provided to all participating teams on all occasions?
- 📄 Provide the information about the airport(s) (name, website, location, etc.).
- 📄 Transportation plan.
- 📄 Provide a map and information about the transportation system (ways to access the above mentioned places, travel times and distance between them, frequency, etc.) for teams, CEV officials, VIP, Media and fans.

20. VISA

- 🎯 If required, an easy and fast procedure to obtain visas.
- ? Which citizens need a visa to enter the Host country?
- 📄 A guarantee from the relevant public authorities concerning teams, fans, Media, VIP, CEV official's entries in the territory of the Host country.

21. ACCREDITATION AND SECURITY

- 🎯 Delivery of adequate security measures and assessment of plans for ensuring a safe competition, by enforcing a robust zoning and accreditation plan.
- 🎯 Open accreditation system for all TV & media related individuals.
- 🎯 Monitored access to the courts as well as other zones applying the accreditation system.
- ? Have you contacted the respective authorities in your country/city to discuss and ensure the necessary security measurements?
- ? Are there any special actions needed to ensure the safety of all participants?
- 📄 Accreditation plan, procedure and template.
- 📄 Security action plan.

Chapter 6 Medical and Anti-doping

This section seeks to establish the capacity of the Applicant to provide all required medical services for the competition, including a WADA recognised anti-doping laboratory and all first aid and associated medical services.

22. MEDICAL AND ANTI-DOPING REQUIREMENTS

- ① Description of anti-doping legislation and governance for doping in the host country.
- ① Operational medical services that you will have to provide (e.g. a list of hospitals, ambulance attendance plans, first aid technical requirements, etc...).
- 📄 A guarantee from the relevant public authorities confirming that a WADA/IOC accredited anti-doping laboratory will be provided.

Chapter 7 Additional Proposals

With this chapter, we would like to know if you have any additional proposal or plans exceeding the minimum requirements of the CEV Beach Volleyball Competitions Regulations to increase the value and awareness of the competition all across Europe.

23. CANDIDATURE PROPOSALS

- ① A clear understanding what are you planning to do on top of what is stated in the Regulations.
- ? What makes your candidature unique and special for the further development of our sport in Europe?
- ? What is the add-on of your candidature to increase the value of the competition and our sport in Europe?
- 📄 Provide your concrete plans and actions exceeding the requirements of the Beach Volleyball Regulations.

THE APPENDIX

CEV Beach Volleyball European Championship - Final

Candidature Commitment

The Volleyball Federation of _____
Registered at the Company register of _____
Under the number _____
With its registered office at _____

Together hereinafter “the Candidate”,

1. STATEMENT

- §1 Taking into account the intense cooperation wished by the CEV, one National Federation member of the CEV and sole governing Volleyball institution in its country decided to apply for the organisation of the CEV competition.
- §2 By submitting its candidature, the Candidate is irrevocably, fully and unconditionally willing to organise the CEV competition. The Candidature Commitment expresses this serious and certain will of the Candidate.
- §3 The Candidate is prepared to do its best to deliver a top quality sport event, which must be seen, by Beach Volleyball fans, media and partners as an international event.
- §4 In order to do so, the Candidate commits to:
- a. Organise the CEV competition, in the year _____:
 - i. From _____ to _____ or
 - ii. From _____ to _____ or
 - iii. From _____ to _____.
 - b. Organise the CEV competition in (city) _____,
 - c. Pay a prize money per gender amounting to minimum EUR 100,000 (one hundred thousand Euros).
- §5 Based on the above mentioned, the Candidate acknowledges and commits as follows:

2. DEFINITIONS

- §1 "Agreement" means the agreement to be signed between the CEV and the Candidate for the organisation of the CEV competition, if the Candidate is appointed as Organiser.
- §2 "Candidature application" means the Candidature Commitment and each, any and all information provided by the Candidate during the Candidature process.
- §3 "Candidature process" means the period starting from the day the CEV invited people to apply for the organisation of the CEV competition to the day the CEV appoints the Organiser.
- §4 "CEV competition" means the CEV Beach Volleyball European Championship - Final composed of the matches, meetings, ceremonies, activities and events mentioned in the Competition regulations.
- §5 "Competition regulations" means the latest edition of the regulations approved by the CEV Board of Administration and applying to the CEV competition.
- §6 "Handbook" means the document to be drafted and agreed mutually by the CEV and the Candidate for the organisation of the CEV competition, if the Candidate is appointed as Organiser. This document aims to precise some rights and/or obligations or settle pending items related to the organisation of the CEV competition.
- §7 "Organiser" means one of the candidates which applied for the organisation of the CEV competition and which was appointed by the CEV Board of Administration.
- §8 Unless the context otherwise requires, words importing the singular include the plural and vice versa.
- §9 Unless otherwise defined in this Candidature Commitment, the terms mentioned in this Candidature Commitment and defined in the Competition regulations shall have the meaning as defined in the Competition regulations.

3. CEV PACKAGE

- §1 If the Candidate is appointed as Organiser, in addition to the rights to be granted according to the Competition regulations, the CEV will grant the following:
 - a. The exclusive rights to:
 - i. 70% on a dynamic advertising system - LED system - on the first row, according to a total rotating sequence, content, sequences and timing decided by the CEV. The Organiser may use banners instead of the dynamic advertisement system, upon approval of the CEV. The number of banners will be defined on a pro-rata basis,
 - ii. 14 on second row,
 - iii. All on the third,
 - iv. 18 on side courts,
 - v. 50% on the net, net side bands, net post paddings and referee stand,
 - vi. A certain percentage on the backdrop,
 - vii. Host city partnership,
 - viii. Organise a Host city Fan zone project,
 - ix. Use and exploit the following titles: "National Sponsor", "National Supplier", "National Partner", "Host city partner".
 - b. The non-exclusive rights to:
 - i. Host city dressing and branding,
 - ii. European promotional campaign,
 - iii. Organise entertainment and side events (in and outside the Venue and in the Host city),
 - iv. Merchandising activities inside and outside the venue with the exception of fan claps and rain ponchos,
 - v. Commercial village inside the Venue,
 - vi. Print and advertising material,
 - vii. Organiser's workforce (staff and volunteers) dress-up.

- §2 Each, any and all rights, granted or to be granted, exclude the following sectors and/or categories:
- a. Airlines,
 - b. Automotive industry,
 - c. Banking,
 - d. Body & Healthcare products,
 - e. FMCG (fast moving consumer goods),
 - f. Gambling and betting services,
 - g. Sports Equipment - Volleyballs,
 - h. Sportswear,
 - i. Alcohol (spirits),
 - j. Tobacco.
- §3 Each, any and all other rights not expressly granted will be discussed and possibly agreed with the CEV.

4. ORGANISATION OF THE CEV COMPETITION

4.1 Organisation requirements

- §1 The Competition regulations and Handbook contains all the requirements for the organisation of the CEV competition and will be an indispensable part of the Agreement.
- §2 The Competition regulations refer sometimes to provisions of the following items:
- a. Official Beach Volleyball Rules,
 - b. FIVB Sports Regulations,
 - c. FIVB Medical and Anti-doping Regulations,
 - d. CEV Regulatory Framework.
- Such provisions will be an indispensable part of the Agreement.
- §3 If appointed by the CEV as Organiser, the Candidate commits to:
- a. Organise the CEV competition and fulfil its obligations according to the Competition regulations, the Handbook, the items mentioned in article 4.1 §2 and the Candidature application,
 - b. Appoint one individual, fully dedicated to the organisation of the CEV competition and with great experience, as a main contact person with the CEV,
 - c. Arrange and bear the costs for the transportation, per diem, clothes and accommodation, as per the Competition Regulations, for the assigned CEV officials,
 - d. Arrange and use a Challenge System on the Centre court, complying with the CEV requirements with the required equipment such as giant video boards,
 - e. Invest financial resources in order to raise the quality standards of the CEV competition and reach the standards of a top quality international sport event,
 - f. Use and/or exploit the Production rights, for a minimum period of 5 days and for both genders, for at least the quarter-finals, semi-finals, classification matches, finals and awarding ceremonies; according to the following minimum requirements:
 - i. 5 to 8 cameras,
 - ii. 1 net microphone,
 - iii. The international clean Feed (full HD production), has a technical and broadcast quality comparable to World Feed Standards (16:9 aspect ratio, 625/50 PAL with two separate international sound audio tracks, no foreign commentators/journalists in vision unless inadvertently in a long shot, and no third party commercials, menus or similar),
 - iv. The Feed does not contain advertising of any kind, with the exception of the CEV identification markers, CEV competition identification markers and Title sponsor identification markers,
 - v. The Feed starts 5 minutes before the start of the relevant match and ends 3 minutes after the end of such match. It runs during the complete match, intervals, time-outs and all possible breaks. For the awarding ceremony of the CEV competition, The Feed ends 3 minutes after the end of the awarding ceremony,
 - vi. The Feed is delivered on a live, integrated, complete, uninterrupted and continuous basis, at the CEV Media agency's discretion either on the CEV Media agency's uplink truck at the Venue or on an European satellite. The satellite is defined by the CEV Media agency,

- vii. The Feed is suitable for any use and transmission by the CEV Media agency or its designees.
- g. Use and/or exploit, if used and/or exploited, the National rights, at the sole exception of the rights to distribute and broadcast the Feed via Internet, for a period of 48 hours from the start of the relevant match; according to the following minimum requirements:
 - i. The CEV logo and CEV competition logo are included within each starting and ending signatures of the broadcast, as well as after each advertising break,
 - ii. The graphics are in English.
- h. Ensure that no person accesses the Venue with equipment assembled to use similar rights as the Production rights and Broadcasting rights,
- i. Provide the CEV Media agency (for the avoidance of doubt, free of charge) with the following:
 - i. Access to the Feed,
 - ii. Up to 15 sufficient and suitable commentary positions for each match, in the best possible location, as indicated by the CEV Media agency, consisting in 1 table per each position large enough to place 2 chairs and sit 2 commentators, private and separate from each other by appropriate structures (if required by the CEV Media agency), equipped with standard furniture, electricity (at least 5 sockets), Internet connection and telephone lines,
 - iii. An office equipped with telephone and internet connection for the CEV Media agency's staff, if requested,
 - iv. Accreditations to allow the access of the CEV Media agency's staff to the area reserved to the public at the Venue,
 - v. Ratings of each match broadcasted according to the rights granted.
- j. Take all necessary measures to avoid that the Feed is received outside the Host country (for example geo-blocking) and ensure that only the CEV Media agency is entitled to use the Feed outside the Host country,
- k. Use the Graphics kit provided by the CEV or CEV Media agency, if provided,
- l. Follow the instructions of the CEV or CEV Media agency, if provided.

4.2 Changes

- §1 The provisions of the Competition regulations, the items mentioned in article 4.1 §2 may change after the Candidature process, due to the learnings or experience gained from hosting other Beach Volleyball competitions, implementation of new technologies, safety of the persons attending the CEV competition, modification of the rules of the sport of Beach Volleyball, the development or promotion of the sport of Beach Volleyball.
- §2 Changes shall be implemented once the share of the possible additional costs and expenses related to them are agreed with the CEV.

5. REPRESENTATIONS AND WARRANTIES

- §1 The Candidate acknowledges, represents and warrants to the CEV the following:
 - a. Any promotion of the Candidate related to the candidature for the organisation of the CEV competition will take place with dignity and moderation,
 - b. The budget for the organisation of the CEV competition as well as the payment of the prize money is already fully guaranteed and secured,
 - c. The CEV grants the Production rights to the Organiser. The CEV grants the National rights to the Organiser.
 - d. The CEV is entitled to cancel the appointment of the Organiser in case of a lack of or late payment of the prize money, wrong or missing information and/or serious breach of the CEV regulatory framework,
 - e. The Candidate complies with the rules, process and deadlines stated in the document sent by the CEV, inviting National Federations to apply for the organisation of the CEV competition,

- f. The Candidature commitment is a clear and true expression of the Candidate's irrevocable, full and unconditional will to organise the CEV competition. If appointed as Organiser, the Candidature commitment will be considered as a binding agreement,
- g. The appointment of the Organiser relies on the good faith of the Candidate,
- h. The CEV is the exclusive owner of the author's right and related rights for each, any and all literary or artistic works arising during the candidature process. In case a literary or artistic work or related rights is considered by law as a work of joint authorship between the CEV and the Candidate or as a work of the latter, all author's rights and related rights of the Candidate are irrevocably granted to the CEV. The CEV is the exclusive owner of each, any and all signs capable of being represented graphically, inventions, discoveries, processes, ideas, methods, ornamental or aesthetic aspect of an item and know-how arising during the candidature process. The Candidate supports the CEV in applying and obtaining patents, designs and trademarks. The Candidate refrains for obtaining for itself any rights for these items.
- i. The Candidature application is complete, true, accurate, realistic, based on existing and verified data and according to the requests of information made by the CEV,
- j. The Candidate owns, has or will obtain all the necessary and appropriate rights, licences, consents skills, workforce, experience and other resources to comply with article 4.1 §3,
- k. The Candidate involvement in the organisation of the CEV Competition terminates, without notice, upon appointment of another candidate as Organiser.

6. MISCELLANEOUS

- §1 The Candidate commits to respect other candidates, to not compare itself with them and to refrain from any action likely to tarnish the image of a candidate or be prejudicial to it.
- §2 The English text of this document is the only authentic and binding text. Any translation into other languages shall not be considered as an interpretation of it.
- §3 The information mentioned in this Candidature commitment are confidential.
- §4 In case of a dissension during the Candidature process and related to the appointment of the Organiser, the Candidate and the CEV will do their best to settle such dissension on a friendly way. After 90 days and in case there is no friendly settlement, the CEV and Candidate shall only settle the dissension according to the rules of arbitration of the Arbitration Centre of the Luxembourg Chamber of Commerce by three arbitrators appointed in accordance with said rules; with the Law of the Grand Duchy of Luxembourg as governing law.

Volleyball Federation of _____

Place: _____

Date: _____

(Name, signature and seal)

Budget sector		Actual Amount
1 Potential expenditures		
Organisational Fee		
Organisational fee	<i>not requested by the CEV, money to be invested to promote the event as well as to further raise the overall quality of the competition</i>	
Prize Money		
	100,000 EUR per gender (min)	
Courts		
1 Center Court	Cost of buying and transporting sand if not on the beach plus venue set-up and dismantle costs if not using an existing venue	
Side courts	Cost of buying and transporting sand if not on the beach plus courts set-up and dismantle costs if not using an existing venue Number depending on the proposed competition schedule (minimum 3)	
Warm-up Court/Area	Number depending on the proposed venue layout (minimum 2 in single venue, 1 per venue in multiple venues)	
Sport Equipment	Complete court equipment. Balls and nets provided by CEV sponsor.	
Tribunes, bleachers	Cost of renting and placing a tribune if not existing, set-up and dismantle costs	
Supporting facilities / areas & equipment <i>Check the possibility to receive services through sponsorship agreements</i>		
CEV and organisational area / athletes area / referees area / press area	Cost of renting tents/containers and furniture if no permanent building in the area.	
Challenge system	Cost of the Challenge system used	
IT	Telecommunication equipment and installation (wifi, printers, laptops).	
Sound system for center court(s)	Microphones, speakers, subwoofers, etc	
Floodlights	Not compulsory and only in case of late evening matches (after sunset)	
TV & Media		
TV Production	minimum 5 competition days with minimum all Quarterfinals, Semifinals, Finals and awarding ceremony(ies)	
TV signal	HD feed provided free of charge in a European Satellite	
Live streaming	tbc	
Event photographer	according to the provisions of the Organiser Agreement	
Marketing and promotional Productions <i>Check the possibility to receive services through sponsorship agreements</i>		
CEV / CEV Sponsors banners and flags	according to marketing guidelines	
Dressing of netposts, referee chair, podium		
Accreditation Cards		
Backdrops		
Other	according to your sponsorship and promotional programme	
Promotional productions (flyers, spots, etc)	according to your sponsorship and promotional programme	
Other Promotional activities (if any - Press Conference, gala, players party, etc.)	according to your sponsorship and promotional programme	
Uniforms <i>Check the possibility to receive the uniforms through sponsorship agreements</i>		
Athletes Uniforms	Approximately 300 per gender	
Officials Uniforms	For all assigned CEV Officials including Polos, Shorts, trousers, Sweatshirts, Rain jacket and cap	
Referees Uniforms	For all assigned referees including Polos, Shorts, trousers, Sweatshirts, Rain jacket and cap. The number depends on the number of courts (minimum 4 people for 1 court, 7 for 2)	
Auxiliary personnel (scorers, ball kids, court managers)	Including Polos/tshirts , Shorts, Rain jacket and cap (trousers and sweatshirts depending on the country). The number depends on the number of courts and number of shifts per court (1 or 2)	
Organisational team (OC Directors, Ref. Manager)	Including Polos/tshirts , Shorts, Rain jacket and cap (trousers and sweatshirts depending on the country). The number depends on the number of courts and number of shifts per court (1 or 2)	
Print outs	of all CEV and local sponsor logos and numbers for athletes uniforms	
Trophies & Awards <i>Check the possibility to receive services through sponsorship agreements</i>		
Winners trophies	For winners of 2nd and 3rd spot. Trophy for winning NF and medals are provided by CEV.	
Other awards, gifts (flowers, etc)	Not compulsory	
Transportation <i>Check the possibility to receive either the shuttle service or the cars for it through sponsorship agreement</i>		
CEV Officials & CEV Neutral Referees	International transportation (by airplane) for all assigned officials. Local transportation from the airport to the hotel and vice versa. Shuttle service from the Hotel to the venue if the distance exceeds 20 min by walk	
Local Referees	Depending on the location, to be agreed at National level. Possibility of needing shuttle service to and from the venue.	

Budget sector		Actual Amount
Participating Teams	Local transportation from the airport to the proposed Main Draw hotel(s) and vice versa. Shuttle service from the proposed Main Draw Hotel to the venue if the distance exceeds 20 min by walk	
Accommodation <i>Check the possibility to receive the service through sponsorship agreement or collaboration with local authorities</i>		
CEV Officials	In between travel days in single rooms	
CEV Neutral Referees	In between travel days in twin rooms (doubles)	
Local Referees	To be agreed at National level and depending event location	
Local Organising Team members	To be agreed at National level and depending on event location	
Participating Teams	All Main Draw teams mandatory from the evening prior to the competition start to the next day after elimination	
Meals <i>Check the possibility to receive the service through sponsorship agreement or collaboration with local authorities</i>		
CEV Officials	In between travel days 3 meals per day, according to CEV regulations	
CEV Neutral Referees	In between travel days 3 meals per day, according to CEV regulations	
Local Referees	In between event days minimum lunch/dinner to be offered together with the Neutral referees	
Local Organising Team members	From arrival to the event day minimum lunch/dinner and depending on event localisation	
Auxiliary personnel (scorers, ball kids, court managers)	In between event days minimum lunch and snacks	
Medical team (min. 1 doctor & 1 physio)	In between event days minimum lunch and snacks	
Participating Teams	Optional meals. Compulsory provision of fruits and drinks in the athletes area plus drinks and water on the courts	
Per Diems		
CEV Officials	For approximately 10 CEV Officials 100 EUR per venue including travel days	
CEV Neutral Referees	Depending on the number of courts. Minimum 2 Neutral referees for 100 EUR per day per court including travel days	
Local Referees	Number depending on the number of courts. Amount and time of payment to be agreed at National level. Possibility to release some on the final days in case of multi courts events	
Auxiliary personnel (linejudges, scorers, ball kids, court managers)	Amount and time of payment to be agreed at National level	
Local Organising Team members	Amount and time of payment to be agreed at National level	
Medical team (min. 1 doctor & 1 physio) per competition venue	Amount and time of payment to be agreed at National level	
Presentation team (DJ, Announcer)	Amount and time of payment to be agreed at National level	
Entertainment team	Amount and time of payment to be agreed at National level	
On site services <i>Check the possibility to receive the service through sponsorship agreement or collaboration with local authorities</i>		
VIP treatment	50 VIP passes for all event competition dates with catering services	
Other		
Event cancellation and civil liability insurance	according to provisions of Organiser Agreement	
Security / access monitoring staff	Depending on the venue layout	
Venue cleaning / waste management	Should envisaged the possibility to involve local authorities	
Doping controls	maximum 6 samples per gender - financially supported by CEV	
Music Rights	for the music used by the DJ	
	GRAND TOTAL	
2 Potential income		
Sponsors		
Government funding		
TV broadcasting / media rights		
Ticketing / VIP packages		
Merchandising		
Food and beverage sales		
Other		
	GRAND TOTAL	